



## 2021 Budget Highlights

### **Budgeting Approach:**

Given the uncertainty surrounding the COVID 3<sup>rd</sup> wave, the timeliness and the availability of plague vaccinations and that we cannot impact the total impacts on revenue generation, the Board will try to minimize its expenditures. We do not anticipate spending money on shooting range upgrades in 2021 compared to 2020.

The 2021 Budget is reduced over 2020 year. The Board will continue to monitor the revenue and monthly expenditures throughout 2021.

Most revenue and expenditure budget items reflect routine operational activities.

### **Revenue:**

- As of mid February 2021, new membership and renewal activity has doubled over the same time last year in 2020.
- We expect an increase in membership if the present trend of people joining and renewing their memberships continues.
- Due to the 2021 COVID cancellations of the banquet and gun show fundraisers, a \$30,000 - \$35,000 revenue shortfall for 2021 exists.
- We are considering a raffle(s) to help generate revenue in place of the banquet and gun show fundraisers.
- Unless COVID forces an all out closure of the Tactical Shooting Ranges, the Club expects the law enforcement agencies bookings and rental increase to increase back up to pre-COVID levels.

### **Expenditure:**

- Board has reduced its forecast yearly expenditures.
- BCWF fees and club insurance fees will increase commensurate with the activity of people joining and renewing their memberships.



- Depending on the revenue generation, the Board plans to set aside another \$10,000 for lead remediation. How much is banked depends on COVID, revenue generation from raffles.
- Spring Volunteer Appreciation Night is cancelled due to COVID.
- Shooting range grading, snow removal, maintenance and upgrading activities re-occur every year. Within this group of expenditures the Board has authorized:
  1. Wi-Fi Boosters: For safety considerations, boosters will be installed in the clubhouse, the handgun range and the long rifle range for \$6,000; and
  2. Pole Shed Cover for New Gate: to protect our investment in the new gate construct a covered area over the controller and gate for \$6,000.
- As the Club approaches 2021 year end, if enough revenue is generated, the Board will consider authorizing additional expenditures for those items below that we reduced or eliminating.

**Cancelled or Postponed Budget Items:**

- Postpone Fire Smarting:	\$ 5,000.
- Postpone improving SeaCan Storage area:	\$ 3,000.
- Reduce donations from \$7,500 to \$2,000:	\$ 5,500
- Reduce event support from \$3,000 to \$2,000:	\$ 1,000
- Reduce Lead Remediation contribution:	<u>\$10,000</u>
<b>Total:</b>	<b><u>\$24,500</u></b>